Consulting Services
Energy Efficiency Loans

**Deadline:** September 4, 2015

**Country:** Republic of Armenia

**Ref-Nr:** 2014 67 919

**Prequalification**

**Ref.:** International, open Tender for "GAF Program Energy Efficiency in MSME"

**Project Executing Agency:** Program Management Unit of “German-Armenian Fund”

**Project measures:** The objective of the planned program is to introduce and expand the offer of energy efficiency loans in Armenian financial institutions and to cover at the same time the demand for energy efficiency loans from micro, small and medium sized enterprises (MSME). The program aims at contributing to reduce the energy demand of Armenian MSME and the volume of CO₂-emissions as well as to enhance the competitiveness of the enterprises.

**Requested Consultant services:**

The main activities of the Consultant are supposed to include the analysis of the potential PFI s and respective Due Diligence, support of PFIs to implement or amend the existing credit technologies, procedures and policies needed for energy efficiency lending, appropriate training and capacity building measures for PFIs' staff and management, as well as cooperation with an Armenian institution assigned with energy audits.

This prequalification for consulting services will be guided by the latest version of the „Guidelines for the Assignment of Consultants in Financial Cooperation with Partner Countries“ (refer to homepage of KfW Development Bank www.kfw-entwicklungsbank.de). It is foreseen to assign the services to an independent consultant firm with proven experience in the energy efficiency in MSME, energy audits and the region. The minimum annual turnover shall exceed EUR 2.5 million. Further in-
formation will be made available upon request by the Project Executing Agency under the following address:

PMU “German-Armenian Fund”, 26/1 V. Sargsyan St., Yerevan, RA; gaf@gaf.am.

The financing of the consultant services is conditional on a financing agreement between Central Bank of Armenia and KfW. The respective signing of the agreement is expected to take place in October 2015.